



*Our boutique size allows us to deliver personalized care that makes a real difference. Our experience and our expertise give us an edge. Our people and systems deliver it. We invite you to learn more about us at [rabin.com](http://rabin.com) and [blog.rabin.com](http://blog.rabin.com)*

We are a multi-generational industrial equipment and real estate firm



San Francisco - Our home for more than 60 years



## What Sets Us Apart?

### Decades of Experience and Financial Strength

In business for over 60 years, Rabin Worldwide is a family-held industrial auction and real estate investment company, with a focus on the acquisition and sale of industrial equipment and facilities around the world. Rabin has sold equipment assets in virtually every industrial sector and on almost every continent. We can purchase complete factories, including real estate, and conduct auctions of any size on behalf of our clients. With a unique combination of financial strength, diversified experience and unparalleled professional expertise, Rabin has the experience and flexibility to take on a deal of any size and complexity.

### Real World Valuation

Accurate valuation is an essential starting point for any lending or disposition process. Every year, Rabin valuation and appraisal services assist dozens of companies in obtaining working capital by valuing assets promised as collateral to asset-based lenders and investors.

Rabin's valuation and appraisal services are independent! We base our appraisals and values on our direct experience and actual sales history in the market providing our clients guaranteed valuations they can take to the bank.

### Execution & Performance

We execute our sales utilizing hands-on philosophy and attention to detail executed by our proven management team with its unparalleled domain expertise. Our systems are designed to begin promoting sales the moment the deal is confirmed. Our marketing is customized for each sale and combines a powerful and cost-effective mix of advanced media methods- online ad buys, social networking sites, mass emails, display ads, direct mail and more. Beyond media promotions, we directly reach out to our closest industry contacts and personally invite them to participate.



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# Our Services

## Auctions & Liquidations

As specialists in the industrial marketplace, we've spent years developing relationships with the people who buy industrial machinery and equipment around the world. Auction buyers respect our knowledge and the fact that our auctioneers, appraisers and project managers are all seasoned experts.

Our extensive buyer database enables us to target buyers on both a product type and a geographic basis.

## Appraisals

Accurate valuation is an essential starting point. We base our valuations on our actual sales in the market, and we deliver asset values banks and corporations rely on.

Our appraisal team has been working together for more than 25 years - gaining extensive experience in nearly every facet of industrial equipment.

# Industry Expertise

- ✓ Chemical Processing
- ✓ Pharmaceutical
- ✓ Food Processing
- ✓ Snack Food
- ✓ Agriculture
- ✓ Construction
- ✓ Audio & Video
- ✓ Printed Circuit Board
- ✓ Building Equipment
- ✓ Heavy Equipment
- ✓ Printing & Graphics
- ✓ Woodworking
- ✓ Trucking & Distribution
- ✓ Plastics & Recycling
- ✓ Mining
- ✓ Metalworking
- ✓ Packaging
- ✓ Bakery
- ✓ Dairy
- ✓ Beverage
- ✓ Confectionery
- ✓ Real Estate



## Turnkey Opportunities

We provide turnkey sales throughout North America and actively market and sell a company in its entirety, including equipment, inventory, intellectual property, customers, and often the attached real estate.

Our proven ability to navigate through all the aspects of complex sales processes offers our clients a compelling one-stop-shop value proposition. This allows Rabin to go to market utilizing flexible and staged strategies from marketing sales of turnkey operations of complete facilities to an auction sale if necessary.

## Partnerships & Financing

We partner with companies all over the world to finance and purchase large equipment inventories, plants and real estate.

Network of partners across the world gives us validation in international markets and extends our buyer network for added value for our clients.

# Global Reach

## We Are Globally Connected

Rabin has an unmatched track record of successful international projects with successfully conducted auctions on every continent. Select countries we've served:

 Australia	 Germany	 Puerto Rico
 Canada	 Ireland	 Singapore
 China	 Israel	 Spain
 Denmark	 Italy	 Sweden
 Dominican Republic	 Jamaica	 Switzerland
 Finland	 Mexico	 Thailand
 France	 New Zealand	 United Kingdom